BALANCE SHEET
As at Sep.30, 2014
Unit: VND

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 436.135.386.880 | 370.607.357.257 |
| I | Cash \& Cash equivalents | 110 |  | 12.629.603.847 | 5.939.685.208 |
| -------1 | Cash | 111 | V. 01 | 12.629.603.847 | 5.939.685.208 |
| 2 | Cash equivalents | 112 |  | -- | - |
| II | Short-term financial investments | 120 | V. 02 | - | - |
| -----1 | Short-term investments | 121 |  | - |  |
| 2 | Provision for devaluation of short-term investments | 129 |  | - |  |
| III | Short-term receivables | 130 |  | 194.230.509.211 | 129.215.891.969 |
| ------1 | Trade accounts receivables | 131 |  | 105.706.310.237 | 100.098.267.200 |
| 2 | Prepayment to suppliers | 132 |  | 89.295 .162 .396 | 29.961 .316 .317 |
| 3 | Short-term intercompany receivables | 133 |  | --------------- | ---------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 192.292.061 | 119.563 .935 |
| 6 |  | 139 |  | (963.255.483) | (963.255.483) |
| IV | Inventories | 140 |  | 223.879.110.968 | 228.512.363.462 |
| -----1 | Inventories | 141 | V. 04 | 227.735 .764 .685 | 229.766.879.574 |
| 2 | Provision for devaluation of inventories | 149 |  | (3.856.653.717) | (1.254.516.112) |
| V | Other short-term assets | 150 |  | 5.396.162.854 | 6.939.416.618 |
| -----1 | Short-term prepaid expenses | 151 |  | 905.622 .607 | 2.999.338.178 |
| 2 | VAT deductible | 152 |  | 3.312.147.831 | 1.882.292.421 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 |  | 186.862 .844 |
| 4 | Other short-term assets | 158 |  | 1.178.392.416 | 1.870.923.175 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 294.739.108.801 | 223.606.749.469 |
| I | Long-term receivables | 210 |  | 602.025.192 | 602.025.192 |
| ------1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - |  |
| 4 | Other long-term receivables | 218 | V. 07 | 602.025.192 | 602.025 .192 |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 285.272.049.187 | 212.087.088.215 |
| ----1 | Tangible fixed assets | 221 | V. 08 | 184.960.122.879 | 162.715.083.129 |
|  | - Historical cost | 222 |  | 414.584.276.990 | 374.950 .806 .659 |
|  | - Accumulated depreciation | 223 |  | (229.624.154.111) | (212.235.723.530) |
| 2 | Finance leases fixed assets | 224 | V. 09 | --------------11- |  |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 6.700 .399 .959 | 6.858.230.857 |
|  | - Historical cost | 228 |  | 7.993.758.177 | 7.993.758.177 |
|  | - Accumulated depreciation | 229 |  | (1.293.358.218) | (1.135.527.320) |


| 4 | Construction in progress | 230 | V. 11 | 93.611 .526 .349 | 42.513 .774 .229 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | 7.569.878.006 | 7.714.506.935 |
|  | - Historical cost | 241 |  | 9.063 .412 .740 | 9.063 .412 .740 |
|  | - Accumulated depreciation | 242 |  | (1.493.534.734) | (1.348.905.805) |
| IV | Long-term financial investments | 250 |  | 1.186.396.520 | 1.186.396.520 |
| 1 | Investment in subsidiaries | 251 |  | --------- | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | 1.186.396.520 | 1.186.396.520 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | - | - |
| V | Other long-term assets | 260 |  | 108.759.896 | 2.016.732.607 |
| ----1 | Long-term prepaid expenses | 261 | V. 14 | 108.759.896 | 2.016.732.607 |
| 2 | Deferred income tax assets | 262 | V. 21 | ----------- | ---------- |
| 3 | Others | 268 |  | - | - |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 730.874.495.681 | 594.214.106.726 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 500.112.411.352 | 386.055.391.125 |
| I | Short-term liabilities | 310 |  | 415.994.075.466 | 349.938.686.063 |
| 1 | Short-term borrowing | 311 | V. 15 | 258.811.310.104 | 239.044 .965 .837 |
| 2 | Trade accounts payable | 312 |  | 122.549.709.632 | 69.166 .502 .923 |
| 3 | Advances from customers | 313 |  | 5.243.798.854 | 12.112.063.410 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 3.510.476.672 | 8.264.354.559 |
| 5 | Payable to employees | 315 |  | 11.618.472.122 | 12.371 .869 .630 |
| 6 | Payable expenses | 316 | V. 17 | 7.383.279.016 | 5.371.169.993 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 4.554 .344 .006 | 2.799 .761 .915 |
| 10 | Provision for short-term liabilities | 320 |  | - | ---------- |
| 11 | Bonus and welfare fund | 323 |  | 2.322 .685 .060 | 807.997.796 |
| II | Long-term liabilities | 330 |  | 84.118.335.886 | 36.116.705.062 |
| 1 | Long-term accounts payable---------1rade | 331 |  | ------------- | ------------- |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | 602.025.192 | 602.025.192 |
| 4 | Long-term borrowing | 334 | V. 20 | 83.516.310.694 | 35.514 .679 .870 |
| 5 | Deferred income tax payable | 335 | V. 21 | --- | ------------ |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 230.762.084.329 | 208.158.715.601 |
| I | Capital sources and funds | 410 | V. 22 | 230.504.084.329 | 208.419-715.601 |
| 1 | Paid-in capital | 411 |  | 142.657.440.000 | 115.000.000.000 |
| 2 | Capital surplus | 412 |  | 24.511 .640 .000 | 24.673 .190 .000 |
| 3 | Other capital of owner | 413 |  | 1.912.212.955 | 1.912.212.955 |
| 4 | Treasury stock | 414 |  | - | - |


| 5 | Asset revaluation differences | 415 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  |  |  |
| 7 | Investment and development fund | 417 |  | 46.114.192.369 | 35.260 .063 .414 |
| 8 | Financial reserve fund | 418 |  | 6.687.910.470 | 5.378.103.167 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 8.620 .688 .535 | 26.196.146.065 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | 258.000.000 | (261.000.000) |
| 1 | Bonus and welfare funds | 431 |  | - | -- |
| 2 | Budgets | 432 | V. 23 | 258.000.000 | (261.000.000) |
| 3 | Budget for fixed asset | 433 |  | - | -- |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 730.874.495.681 | 594.214.106.726 |

## INCOME STATEMENT

Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 290.116.170.740 | 249.749.196.626 | 817.184.202.301 | 792.415.608.717 |
| 2. Deductions | 02 |  | 687.386.431 | 5.976.141.777 | 3.297.200.903 | 8.582.422.968 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 289.428.784.309 | 243.773.054.849 | 813.887.001.398 | 783.833.185.749 |
| 4. Cost of sales | 11 | VI. 27 | 260.179.562.875 | 221.082.749.318 | 737.823.304.914 | 706.499.099.443 |
| 5. Gross profit (20=10-11) | 20 |  | 29.249.221.434 | 22.690.305.531 | 76.063.696.484 | 77.334.086.306 |
| 6. Financial income | 21 | VI. 26 | 158.931.346 | 107.388.869 | 396.533.903 | 427.077.865 |
| 7. Financial expenses | 22 | VI. 28 | 5.387.538.593 | 5.716.542.865 | 17.062.443.844 | 17.109.506.521 |
| - In which: Interest expense | 23 |  | 5.330.587.760 | 4.891.779.835 | 16.257.511.002 | 15.823.938.485 |
| 8. Selling expenses | 24 |  | 7.084.868.727 | 6.039.052.472 | 24.134.208.664 | 18.746.817.966 |
| 9. General \& administrative expenses | 25 |  | 7.029.878.698 | 8.228.611.067 | 22.300.029.822 | 23.398.947.278 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 9.905.866.762 | 2.813.487.996 | 12.963.548.057 | 18.505.892.406 |
| 11. Other income | 31 |  | 115.736.553 | 10.019.629 | 335.736.553 | 234.565.083 |
| 12. Other expenses | 32 |  | 527.721.706 | - | 2.128.183.902 | - |
| 13. Other profit (40=31-32) | 40 |  | (411.985.153) | 10.019.629 | (1.792.447.349) | 234.565.083 |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 9.493.881.609 | 2.823.507.625 | 11.171.100.708 | 18.740.457.489 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 2.088.653.954 | 705.876.906 | 2.550.412.173 | 4.391.740.500 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | - |
| 18. Profit after tax (60=50-51-52) | 60 |  | 7.405.227.655 | 2.117.630.719 | 8.620.688.535 | 14.348.716.989 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 7.405.227.655 | 2.117.630.719 | 8.620.688.535 | 14.348.716.989 |
| 19. EPS (VND/share) | 70 |  | 519 | 184 | 608 | 1.248 |

## CASH FLOW STATEMENT

Quarter 3/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Sep. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 9.511.181.652 | 2.823.507.625 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 7.241 .091 .443 | 7.068.449.621 |
|  | Provisions | 03 |  | - | - |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | - | - |
|  | Loss/gain from investment | 05 |  | (149.230.079) | (21.440.234) |
|  | Loan interest expenses | 06 |  | 5.330 .587 .760 | 4.891 .779 .835 |
| 3 | Operating profit before the changes of current capital | 08 |  | 21.933.630.776 | 14.762.296.847 |
|  | Changes in accounts receivable | 09 |  | (12.632.187.961) | 72.861.212.865 |
|  | Changes in inventories | 10 |  | (44.655.212.448) | (14.796.231.024) |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | 48.390.309.168 | (32.242.956.692) |
|  | Changes in prepaid expenses | 12 |  | 179.541.044 | (6.465.168.723) |
|  | Loan interest paid | 13 |  | (5.330.587.760) | (5.638.766.515) |
|  | Corporate income tax paid | 14 |  | - | (180.114.628) |
|  | Other receivables | 15 |  | 1.682 .850 .586 | 1.518 .790 .669 |
|  | Other payables | 16 |  | - | - |
|  | Net cash provided by (used in) operating activities | 20 |  | 9.568.343.405 | 29.819.062.799 |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (44.225.957.843) | (27.210.667.444) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 72.727 .273 | - |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | - | 225.000.000 |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5 | Cash paid for joining capital in other companies | 25 |  | - | - |
| 6 | Withdrawal of capital in other companies | 26 |  | - | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 33.494.526 | 21.440.234 |
|  | Net cash used in investing activities | 30 |  | (44.119.736.044) | (26.964.227.210) |
| III | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 241.944.768.695 | 233.968.4.................. |
| 4 | Cash paid to principal debt | 34 |  | (215.677.201.784) | (239.462.760.784) |
| 5 | Cash paid to financial lease debt | 35 |  | - | - |
| 6 | Dividend, profit paid for owners | 36 |  | (658.187.343) | (60.340.500) |
|  |  |  |  |  | - |
|  | Net cash (used in) provided by financing activities | 40 |  | 25.609.379.568 | (5.554.609.695) |
|  | Net cash during the period ( $50=20+30+40)$ | 50 |  | (8.942.013.071) | (2.699.774.106) |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 21.528.608.638 | 8.283.820.754 |
|  | Influence of foreign exchange change | 61 |  | - | - |

